

## TYPICAL MAINTENANCE BUDGET:

Equipment & components: 40%

Overtime: 15%

Misc. materials: 12%

Labor: 30%

**Lubricants: a scant 3%**

**Lubrication-related costs: 40%**

Yep...a whopping 40% of the overall budget is impacted by your lubrication program:

- 20% of the equipment/components budget for relubrication and premature replacement
- Lubrication-related failures account for most of the 15% slated for overtime
- And up to 5% of the labor budget is spent on lube storage, handling, transfer and disposal

## LUBRICATION MANAGEMENT PROGRAMS PROTECT YOUR ASSETS AND SAVE YOU MONEY:

Although lubricants make up a mere 3% of the typical maintenance budget; using ineffective products, techniques and applications can have a significant impact on the lubrication-related costs that make up 40% of that budget. A Lubrication Management Program designed by the Technical Consultants at Lubrication Technologies, Inc. can help you target those areas where you see red.

- Your equipment and components will last longer, run more efficiently and more reliably, and you won't replace equipment or components prematurely
- Your labor force will spend less time on routine lubrication-related maintenance and no time on lubricant-related equipment failures
- You'll reduce over-all lubricant consumption as well as waste

**LUBRICANTS...SMALL COST, HUGE RETURNS!**



# LUBRICATION TECHNOLOGIES, Inc. ~ AN UNCOMMON TECHNICAL RESOURCE

As an equipment owner you have choices when it comes to lubricant vendors. Lubrication Technologies, Inc. was created out of a desire to provide fact-based technical information to companies like yours, with the goal being to help you maintain your equipment at a reduced cost. Our Lubrication Specialists, Oil Monitoring Analysts, and Machinery Lubrication Technicians are skilled in resolving challenging lubrication issues with reliability-centered lubrication products and services.

Embracing a Reliability Centered Lubrication program will transform your company and change how you view lubrication forever. The holistic and systemic approach has far reaching implications on the lifecycle costs of your assets. You WILL REDUCE lubricant consumption, waste, downtime and wear. You WILL INCREASE equipment availability, component life and personnel efficiency and safety. If these things are important and meaningful to you as an equipment owner or manager, you cannot do better than partnering with us as we have a common goal.

Whether you choose a superior grease, implement a condition monitoring program, utilize better filtration or want to safely extend oil drain intervals, we will work with you as you require. Whatever your needs, WE WILL boost your productivity and increase your profitability.

**Your Challenge + Our Solution = Improved Performance and HUGE Savings!**

**DO NOT CONFUSE THE PRICE OF THE LUBRICANT WITH THE COST OF USE!**



**STLE CERTIFIED LUBRICATION SPECIALIST #90**

**OMA I, MLT II, MLA**

**PRESIDENT ~ LUBRICATION TECHNOLOGIES, INC.**



**(You're losing Benjamins every minute)**

**CALL FOR A MEETING TODAY!**  
**413.788.5823**



**120 Bosworth Street  
West Springfield, MA 01089**

**413.788.5823**

**[www.lubetechnologies.com](http://www.lubetechnologies.com)**





# LUBRICATION MANAGEMENT PRODUCTS & SERVICES HEAVY EQUIPMENT & ROLLING STOCK



**SAVE TIME AND MONEY  
IMPROVE EQUIPMENT RELIABILITY  
SLASH MAINTENANCE COSTS**

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## ONSITE LUBRICATION SURVEYS



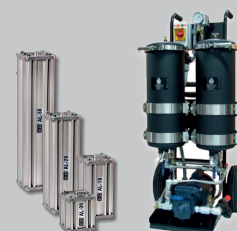
## LE PREMIUM LUBRICANTS



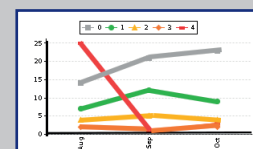
## AUTOMATIC LUBRICATION SYSTEMS



## STORAGE, HANDLING & TRANSFER



## CONTAMINATION CONTROL



## CONDITION MONITORING



# REVIEW YOUR LUBRICATION MANAGEMENT PROGRAM TODAY: LUBRICATION TECHNOLOGIES CAN HELP YOU TAKE THE 1ST STEP.



## CALL LUBRICATION TECHNOLOGIES, INC. ABOUT THESE PRODUCTS & SERVICES:

- Lubrication Program Design and Implementation
- Professional Onsite Lubrication Survey
- Comprehensive Line of Premium Lubricants
- Lubrication Delivery Tools and Systems
- Installation of Onboard Automatic Lubrication Systems
- Lubricant Storage, Handling & Transfer Solutions
- Contamination Control Products
- Monitoring Tools and Software Systems

**413-788-LUBE (5823)**

**LUBRICATION**  
**Technologies**, Inc.

## PROFESSIONAL, ONSITE LUBRICATION SURVEY

Our Lubrication Technical Consultants will partner with you to assess every lubricated component in your fleet to identify areas in the current program that are costing you time and money. By controlling and reducing wear, YOU WILL increase your profits.

- Recommendations on optimum lubricant type and consolidation
- Guidance on application methods, schedules and drain intervals
- Solutions covering contamination control, storage, handling, transfer and monitoring
- Fluid analysis and results interpretation



## CONDITION MONITORING TOOLS

You cannot manage what you don't measure! Contamination, fuel dilution, additive depletion, viscosity and high wear counts all affect the performance and longevity of your equipment. We offer expertise and tools to help you set goals, ensure the use of the correct tests and interpret results for maximum ROI of your oil analysis program.





# PROTECT YOUR ASSETS

## LE PREMIUM LUBRICANTS

LE's enhanced lubricants reduce friction and wear, extend drain intervals and provide better performance, reliability and durability while dramatically lowering your cost of use.



### MONOLEC® ENGINE OIL

Improves fuel efficiency, reduces wear and consumption, safely extends drain intervals and improves equipment reliability in challenging environments.

### ALMAGARD® ALMAMOLY™ & MONOLEC® GREASES

Use less **and** extend pin and bushing life. The next best thing to an automatic lubrication system.



## FULL TORQUE® DIESEL FUEL IMPROVER



Field-tested by the ice-road truckers of Alaska, this Cetane boosting supplement ensures increased power, faster cold-starts and better fuel economy.

## CONTAMINATION CONTROL

The best Lubricant Management Programs focus on contamination control. Proper filtration is critical in reducing particulates to dramatically extend fluid life and decrease the number of lubricant-related failures. We offer a wide array of by-pass filtration systems, portable filtration and headspace protection.



## LUBRICANT DELIVERY TOOLS & SYSTEMS



We offer a wide range of lubricant delivery devices designed to reduce lubricant contamination, misapplication, and lubricant mix-ups. Promote best practices and choose from grease guns, hose reels and grease & oil pumps.



## AUTOMATIC LUBRICATION SYSTEMS



We specialize in the design and installation of automatic lubrication systems on heavy equipment, trucks and trailers, crushers and sweepers. Lubricating bushings and bearings in real time optimizes component life, saves labor, reduces waste and eliminates costly downtime.

## STORAGE, HANDLING & TRANSFER SOLUTIONS

Contamination control doesn't end with filtration. Organization, proper storage and handling of lubricants is critical to maintaining your assets. We offer solutions designed to reduce operator error and waste; from simple color-coordinated containers to mobile stations and modular storage.



# GROW YOUR PROFITS





## BY THE WAY. WHAT'S IN YOUR BUCKET?

Weigh whatever it is to within 1% accuracy with high-quality Vei Loader Scales. Load to the legal maximum and maximize your profits.

## AND...BEHIND YOU?

Blind spots at the front and rear. Now, see what you can't with a Track-Vision Camera. Designed for heavy equipment with unparalleled reliability and performance in the most severe vibration and environmental challenges you encounter.



# LUBRICATION Technologies Inc.

SEPARATING SURFACES SINCE '76

## 40+ YEARS PROVEN PERFORMANCE:

- Reducing Operating Costs
- Reducing Lubricant Consumption
- Reducing Waste Oil Generation
- Extending Equipment & Component Life
- Improving Equipment Reliability
- Optimizing Manpower Resources
- Increasing Company Profitability

# LUBRICANTS AS ASSETS



630 lb/yr  
(238 kg)  
Amount of "Dirt"  
Flowing Through  
Pump in One Year  
ISO 21/18



20 lb/yr  
(9 kg)  
Amount of "Dirt"  
Flowing Through  
Pump in One Year  
ISO 16/13



## HEY. YOU'VE GOT A BIG, DIRTY JOB.

And another big, dirty job after that. Whose got the time or money for contamination control? You do.

Lubricants are an asset of your business and, when treated as such, will return your initial investment in the purchase price many times over. The photo at left

shows the amount of dirt flowing through one pump in one year before and after attainment of an ISO Contamination Code of 16/13 (or cleaner!), a reminder that contamination control is worth your time and money. On every dirty job, big or small. Because, results like these mean huge savings.

## CALL US ABOUT YOUR LUBRICATION MANAGEMENT PROGRAM